



CMEIG Media Release

CMEIG market summary for 2005

The peak body for the construction and mining equipment industry (CMEIG) has received the sales data for 2005 in each of the plant categories. This time there were record sales in hydraulic excavators, motor graders and road roller categories, and a little plateau in the sales of skidsteers.

Some detailed analysis of sales growth and a forecast for this year are outlined below.

Hydraulic Excavators

The excavator market hit another record high at the end of 2005. Overall market growth in 2005 was 13% and not as predicted in 2005 with a decline.

Wheel Loaders

Growth in wheel loaders was 15% and it has the highest growth in the general equipment sales market. The forecast for 2006 is for a decline of around 20%.

Crawler Dozers

While it was expected that the dozer market was to decline it turned around during 2005 with an overall growth of 8%.

Rigid Dump Trucks

Average demand from the mining sector for additional truck capacity resulted in growth in this market for 2005 of 8%. However, with the demand for mineral resources likely to continue it is possible that there may be a further increase in sales in this market segment in 2006.

Articulated Dump Trucks

This market suffered another decline in the 2005 with a 7% decline. Demand for these products is unlikely to grow for 2006.

Motor Graders

This market has again risen to record high levels at the end of 2005 with the overall growth for the year up 11%.

Backhoe Loaders

This market was down again in 2005 with the easing of the residential construction market in Australia. This product sector is expected to decline during 2006 by around 7%.

Skidsteer Loaders

The skidsteer market leveled out in 2005 and sales may further decline in 2006.

While most product markets are expected to decline by about 10 to 15% or level out in 2006, the number of sales will still be high relative to a decade ago. Bargains are unlikely to occur this year and buyers will still be looking for value for money and purchases from dealers that provide valuable back up service where little to no downtime is critical for operational success.

If you are interested in more information about the sales statistics, refer to CMEIG's web site at www.cmeig.com.au or contact the association by email at inquiry@cmeig.com.au

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